

November 2009



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Testimonial For Premier Choice Healthcare

As a service company, our directors and senior management focus our time on clients – looking after the business, and delivering our promise that they will always be looked after by a senior, experienced person.

As a result, whilst we have very good support systems, we do not spend much time looking round the market for competitive quotes except where that directly impacts on client job costs, and we also end up applying the same principle to some of our personal costs such as utilities, and in my case, private health insurance for my family.

I met Michelle through BNI, at around the same time I got a renewal premium from my health insurers of 10 years that showed a 50% premium increase, with no explanation. So I gave Michelle the details to see what she could come up with.

Firstly, she was able to explain why my premium had gone up dramatically – my daughter was 18 so is now an adult – but more importantly, gave me 4 alternatives as cover options, and on a like by like basis was able to save me nearly 50% of the new quote I had.

As a direct mail company, we work for insurance companies, health companies and the like and I see some of the offers, so I know what can be saved at times, but getting round to doing something about it takes the time I never seem to have – but Michelle was able to save me a significant amount, and make life easy for me to change without any loss of benefit or any exclusions.

We like to give very quick, efficient and cost effective service to our clients, and need to work with companies who can support us in this both in business and personally. Premier Choice Healthcare have certainly met this need so far.

A handwritten signature in black ink that reads "Michael Howe".

Michael Howe
Director

