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COWENLANDSCAPES

DESIGN MAINTENANCE AND MANAGEMENT

James Dewane
Kent Electrics
629 Lordswood Lane
Chatham
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14th July 2011

Dear James

Re: Mrs Day, Grove House, Maidstone Road, Rochester

I spoke to Mrs Day during the week and was very pleased when she thanked me for introducing you to her.

She was absolutely delighted with your work and said what a good electrician you are. I gather she called you back to do further work after the initial contract.

Needles to say this reflects very positively both on BNI and on me, and I felt a distinct warming towards other contractors I was suggesting to do her landscape work. Not only does she trust me more now but I have a very happy client on my hands.

Of course I shall continue to recommend you and can now quote her as an independent client when others are asking for a good electrician.

Thank you James.

Yours sincerely



Andrew Cowen

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