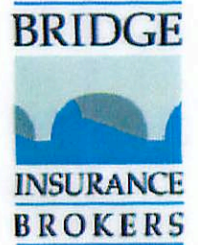


Bridge Insurance Brokers



Howard Cooke is a Consultant for Bridge Insurance Brokers of Margate, but working from home in Maidstone. He apologises for absence today, being elsewhere in UK or in Europe

He has long term accumulated experience in General Insurance, now extending beyond 50 years, covering all major disciplines; this has included some involvement with almost every class of business in the box, and some 'outside the box'.

As mentioned often before, his recognised particular interest in Churches and Charities has led to finding solutions for a world-operating Charity with operations in former soviet territories and in USA.

Churches aside, he is looking for direct introductions to commercial and industrial risks, particularly those which would benefit from on-site visitation, employing the basic tools of ears, eyes, a blank sheet of paper and pencil - and sometimes a camera.

His first key to success is always to understand the question

The second key is that you all remember the only telephone number which matters - it is **683333**.